

An abstract background image with a dark blue gradient on the right and a blurred, colorful pattern of green, blue, and yellow on the left, resembling a close-up of a butterfly's wing or a similar organic structure.

Interim Executive Solutions

As organisations transform and adapt to today's economy, the expertise offered by interim executives is invaluable. A flexible leadership option could be essential for organisations to remain competitive, and highly-skilled interim executives offer precisely that support.

Our offering

Kroll's Advisory team matches businesses with interim executives to achieve desired outcomes.

Utilising our well-established network of interim executives, we match immediately available and vetted specialists with the right expertise and deep sector knowledge who can lead on difficult decisions. We cover every sector and location and do not charge or directly financially benefit from effecting introductions.

Vital skills in high demand include financial and operational restructuring, turnaround and change management, IT and digital transformation, supply chain transformation and human resources.

With an average turnaround of 48 hours for presenting interim executives and a week to starting in the role, we offer great pace and agility. Importantly, we will identify at least three of them so that you can choose the one that fits best.

Why use interim executives?

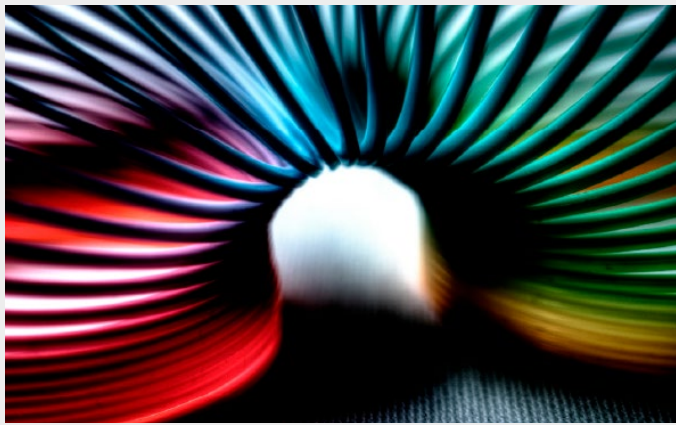
Businesses hire interim executives to drive change and transformation, solve problems and deliver expedited outcomes. Typical scenarios include:

- Parachuting in highly-experienced senior management or niche technical skills for a limited period to solve a specific issue or drive performance improvement
- Managing a complex project or situation that is in crisis
- Developing new products and ventures
- Hands on management of restructuring or turnaround situations
- Leading business and digital transformation
- Managing M&A transactions from bid/tender through to completion and post-transaction integration
- Managing business disposals and closures
- Filling management gaps during unexpected absences or sudden departures

INTERIM EXECUTIVE SOLUTIONS

Typical results can be:

- Revenue growth, improved profitability and liquidity
- Significant cost reduction
- Improved product quality and customer satisfaction
- Implementation of target operating model
- Technology, system and process transformation
- Entry into new markets/withdrawal from existing markets
- Revised product/service offering
- Improved cyber security and data protection infrastructure
- Improved stakeholder relationships (i.e. lenders, PE sponsors, regulators, major suppliers)



What are the advantages?

Availability: Interim executives are often available immediately, whereas hiring in a senior role can take up to six months or longer.

Quick results: Interim executives are accustomed to a short “honeymoon” period. They are outcome focused and will build relationships rapidly.

Value for money: Interim executives charge a day rate and are only paid for the days they work. Unlike an employee, they do not expect other benefits.

Experience: Interim executives bring instant experience and capability. They know best practices and will have encountered different situations at many corporates, often within the same sector.

Objectivity: Interim executives are objective and independent. They are typically after a short-term assignment rather than seeking an extended career, so are not afraid to question the status quo and their fresh perspective often delivers optimal results.

Conclusion

We have seen interim executives deliver value in many ways. Clients in every sector, irrespective of shape or size, can achieve strategic, financial and efficiency benefits through the wise utilisation of interim executives.

CONTACT

If you are looking for an interim executive, please get in touch with your usual Kroll contact or contact:



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About Kroll

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