

PROJECT WOLF (“the Company”)

Kroll has been retained to seek an investor and/or a purchaser for the business and assets of the Company. All communications, enquires and requests for information should be addressed to the following professionals:

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OPPORTUNITY DESCRIPTION

An exciting opportunity exists to acquire a highly regarded leading independent corporate finance business which specialises in raising capital from sophisticated institutional investors and family wealth offices for its customers, Private Equity, Real Estate, Real Assets, Credit fund managers (General Partners). The Company provides full fundraising, targeted marketing and advisory services across primary, secondary and direct transactions.

The Company started trading in 2001 and has advised on more than 95 successful capital raises in the EMEA region, raising more than €76b for its EMEA products. It also has an extensive database of more than 2150 active global Limited Partners (LPs) (investors), with which it has many long-standing relationships.

The Company is authorised by the Financial Conduct Authority (FCA) and holds permission under the license for professional and retail (investment) customers (although it does not currently deal with retail customers). The Company also holds a license for Australia and Japan.

The Company is the principal member of a wider group of companies undertaking similar activities, which collectively has advised on over 210 fundraises globally, to include directly owning 100% of the shares of its subsidiary situated in the USA.

It's USA subsidiary which started trading in 2004, is authorised by the Financial Industry Regulatory Authority (FINRA) and has advised on more than 70 successful capital raises (including South America) and raised more than \$100b from North American LPs.

It owns and trades under an established trade mark in the UK and USA.

KEY INVESTMENT HIGHLIGHTS

UK Parent Company and 100% owned US subsidiary

Customer Relationships

- Pipeline of opportunities of private equity, funds and asset manager clients;
- Extensive database of sophisticated institutional investors, such as insurance companies, pension funds, endowments, family wealth offices.

Experienced Team of Professionals

- Experienced team bringing diversified backgrounds across the Private Equity space, currently employs c.11 members of staff in the UK and 8 in USA;
- Ongoing market coverage means the team has deep insights into changing programmes of LPs.

Premises & Technology

- The UK business operates from a leased premises in London;
- The US business operates from a leased premises in New York;
- Modern Customer Relationship Management system.

EXPRESSIONS OF INTEREST

Initial expressions of interest invited by **5pm on Wednesday, 23 August 2023.**

Further information and introductions to the business owners will then be facilitated on the signing of Non-Disclosure Agreements

BUSINESS HIGHLIGHTS

c.£6.7m
UK Revenues
FY22

c.\$5m
US Revenues
FY22

Over 95
Successful
capital raises
in EMEA

Over 70
Successful
capital raises
in America

Over €72b
Raised from
EMEA LPs

Over €76b
Closed for
EMEA product

Over 850 active
EMEA LP
Relationships

Over 950
active North
American LP
relationships

Over 350
active APAC LP
relationships